

INDUSTRIAL REPRESENTATION PROGRAM FOR BRIGADE



BRIGADE QUARtermasters REMAINS IN 51,168 SF FACILITY WITH RENEGOTIATED LEASE

- Brigade Quartermasters of Marietta, Georgia is an internationally known supplier of military uniforms, survival equipment, and outdoor sporting goods. The company has been headquartered in their current location at 1025 Cobb International Blvd. in Kennesaw, Georgia for the past seven years.
- Management of the Brigade Quartermasters did not want to move the company's operation from its current location. There were, however, a number of items in their lease agreement that were unsatisfactory to Brigade. Since signing the initial lease, federal regulations regarding sprinkler systems and handicap accessibility had been changed. The lease, therefore, had to be reconstructed to address these new regulations.
- Brigade Quartermasters was able to reduce their annual rent by 40% which meant a savings of over \$100,000. The lease has been redrafted to contain specific provisions regarding the future changes in both federal and state of Georgia regulations.
- Mike McShane of McShane Realty Partners, Inc. exclusively represented Brigade Quartermasters in this lease restructure. Mr. Phil Skinner of Arnall, Golden & Gregory, also represented the legal interest of Brigade Quartermasters in this transaction.

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